MTL CONSULTING
MTL CONSULTING FZ LLC
RAKEZ ECONOMIC ZONE
RAS AL KAIMAH
UAE
LICENCE 5036402

MTL CONSULTING

METALS · TRADING · LOGISTICS

CORPORATE PROFILE · 10/2026

An international trading and advisory group in precious metals, energy products and industrial commodities — with documented supply chains, verified counterparties and AML-first compliance on every transaction.



OUR GLOBAL NETWORK



OUR BUSINESS LINES

01
Precious Metals
GOLD DORÉ · BULLION 999.9

02
Base Metals
COPPER · COBALT · CHROME

03
Energy
EN 590 · JET A-1 · LNG · CRUDE

SOURCED ◆ VERIFIED ◆ DELIVERED

Trade built on partnership.

UAE
MTL Consulting FZ-LLC
Ras Al Khaimah · Dubai

KOSOVA
MTL Consulting Europe SHPK
Prizren

USA
MTL Global Consulting LLC
Flower Mound, Texas

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Who we are

MTL Consulting is an international group active in precious metals trading, commodities intermediation and AML/compliance advisory. The parent company was incorporated in December 2025 in the Ras Al Khaimah Economic Zone (RAKEZ), with affiliates in Kosova and the United States.

Our name states our scope — **Metals · Trading · Logistics**. We act as principal or as mandated party, and we take responsibility for the whole chain: sourcing, contract structure, inspection, insurance, transport and settlement.

WHAT WE DO

01

Trade

Purchase and sale of gold doré, bullion, energy products and industrial commodities.

02

Structure

Contracts, procedures, logistics, inspection and secure delivery to Dubai and beyond.

03

Comply

KYC, enhanced due diligence and AML/CFT advisory for every counterparty.

AT THE SOURCE

We send expert teams to partner countries in Africa, working under agreements with local mining cooperatives, so that origin and quality are checked on the ground.

AT DESTINATION

Our central warehouse in Jebel Ali Free Zone, Dubai, serves as a controlled delivery point for inbound cargo.

OUR VALUES

Integrity

We commit only to what we can deliver.

Verification

Documents, funds and product are checked before we proceed.

Discipline

Clear procedures, recorded at every step.

Partnership

Long-term relationships over one-off deals.

One group, three jurisdictions

Each activity is carried by the entity licensed for it. Counterparties contract with the entity named on the offer.

MTL Consulting FZ-LLC

PARENT · UAE

Precious metals trading, group coordination and AML/compliance advisory.

REGISTRATION
RAKEZ 0000004079868 · 26 Dec 2025

COMMERCIAL LICENCE
5036402 — Precious Metal / Jewellery Trading

SERVICES · MEDIA LICENCES
47027746 · 17007436

VAT (FTA) TRN
105366385000003

AFFILIATE · KOSOVA

MTL Consulting Europe L.L.C. — SHPK

Carries the group's commodity trading: energy products, minerals, fertilisers and softs.

ARBK NUI
812389329 · 5 Mar 2026

SEAT
Infinit Plazza, Rr. Tirana 200, Prizren

AFFILIATE · USA

MTL Global Consulting LLC

US-based business development and operations for North American counterparties.

TEXAS SOS FILE
806806547 · 21 Sep 2026

SEAT
Flower Mound, TX 75022

LOGISTICS HUB

MTL Jebel Ali Central Warehouse — Jebel Ali Free Zone (JAFZA), Dubai. Registered importer with Dubai Customs.

OUR MISSION

To connect producers and qualified buyers of metals and commodities through transactions that are documented, verified and delivered as agreed.

Traceable supply

Origin documented from mine or refinery to delivery point.

Fair value at source

Direct agreements with cooperatives and producers.

Secure settlement

Bank instruments and payment terms matched to the risk.

Compliance first

No transaction proceeds before due diligence is cleared.

OUR VISION

To become a trusted bridge between Africa, Europe, the Gulf and the Americas for responsibly sourced metals and commodities.

AFRICA

Regional presence with cooperatives and field partners.

GULF

Dubai as refining, storage and settlement hub.

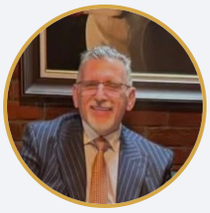
EUROPE · AMERICAS

Group entities serving buyers in both markets.

Leadership & team

OUR MOTTO

Talent wins matches, teams win championships.



Mergim Sahin

PRÉSIDENT · FOUNDER

Over two decades in international technology and infrastructure: Nortel Networks and France Télécom, founder of Wellcoms Technology (Paris, since 1998), and Technology Advisor to the Royal Commission for Riyadh City on the Riyadh Metro (2014–2019). Senior Adviser to the Minister of Interior of the Republic of Kosova. ESSEC Executive MBA. Works in French, English, German, Turkish and Albanian.



Valentina Krasniqi

CO-FOUNDER · POWER OF ATTORNEY FOR GCC COUNTRIES

Head of the Financial Unit and Head of Auditing & Compliance. Manager named on the RAKEZ licences; CEO of TKS Consulting SHPK, Prishtina.

KEY FUNCTIONS



Gani Fejzaj
Executive · Power of Attorney of the President for the USA



Christian Cosson
Money Laundering Reporting Officer (MLRO)



Boston Goke
Sales Director · International Market Coordination



Hugues Ngongang
Regional Sales Manager – EMEA



Murat Kuka
Head of Global Logistics & Process · Central Unit for Verification & Transportation



Era Sahin
Marketing & Communication Manager · Head of Branding & Communication



Frédéric Ali Lambert
Chief Operating Officer · Head of Compliance Office



Besnik Lusha
Director, USA-Based Business & Operations



Khaled Souissi
Regional Sales Director – GCC Region



Farid Al Khoury
Refinery Privileged Relationship Manager, Dubai



Ahmet Ohzmeric
Head of Central Operations & Logistics, JAFZA



Pascal Naser Noka
Business Development Director · Alliance & Partnership Management

CORE BUSINESS LINE

Gold, from source to Dubai

Licensed in the UAE for precious metals trading, MTL buys gold doré at source and trades refined bullion through Dubai, one of the world's leading gold hubs.

Gold doré

Bought from licensed mining cooperatives and exporters, shipped to Dubai for refining.

- Origins: DRC, Mali, Uganda and other African producers
- Assay at origin and at the Dubai refinery
- CIF / CIP Dubai, fully insured

Gold bullion

Refined bars bought and sold for qualified buyers, delivered in secure vaults.

- Fine gold bars, 999.9 purity
- Delivery in Dubai or agreed vault
- Refinery certificates and chain of custody

SUPPLY CHAIN

01
Cooperative agreement
Field team on site, KYC of seller

02
Assay & export
Certificates of origin and export permits

03
Secure transport
Insured air freight, sealed custody

04
Dubai refining
Customs clearance and final assay

05
Settlement
Payment on final assay results

RESPONSIBLE SOURCING

Every lot is screened against the OECD Due Diligence Guidance for minerals from conflict-affected and high-risk areas and UAE rules for gold. Lots without verifiable origin, export documents or seller identity are declined.

PETROLEUM & GAS

Energy products

Refined products, gas and crude oil from non-sanctioned origins, traded through MTL Consulting Europe as buyer, seller or mandated party.

PRODUCT	SPECIFICATION	TERMS
EN 590	Ultra-low sulphur diesel, 10 ppm (also 50 / 500 ppm, AGO, MGO)	CIF ASWP · FOB TTT / TTV
Jet A-1	Aviation turbine fuel to international specifications	CIF ASWP · FOB TTT / TTV
D6	Virgin fuel oil for power generation and marine use	CIF ASWP · FOB TTT / TTV
LNG / LPG	Liquefied natural gas; propane and butane	CIF · DES
Crude oil	Bonny Light and other strategic grades, non-sanctioned origin	CIF · FOB
Sulphur	Granular sulphur for fertiliser and chemical industries	CFR · FOB

LOAD HUBS

Rotterdam · Houston · Fujairah · Durrës

Other ports on request, subject to supplier approval.

QUALITY & QUANTITY

Independent inspection

SGS, Intertek or Bureau Veritas at loading and discharge.

INDUSTRIAL SUPPLY

Minerals & commodities

Base metals, ores, fertilisers and soft commodities along corridors we know: Central Africa, the Balkans and the Gulf.

BASE METALS & ORES

Copper cathodes
DRC origin via Dar es Salaam to Jebel Ali

Cobalt hydroxide
DRC origin, supplied with certificates of analysis

Chrome ore
Albanian chromite, FOB Durrës

Iron ore fines
Albanian origin, technical data sheet on request

Tungsten
Turkish origin, warehoused in Rotterdam

Petroleum coke
Fuel and anode grades on request

FERTILISERS & SOFTS

Urea 46% N
Prilled and granular, CIF / CFR

Sugar ICUMSA 45
Refined white sugar, spot and contract

EVERY OFFER

Comes with product specifications, origin documents and an inspection plan. Availability and price are confirmed per transaction.

Standard procedures

Indicative flows for energy products under Incoterms® 2020. Final terms are set in the signed SPA; no step proceeds before KYC clearance.

CIF — any safe port

BANK INSTRUMENT BASIS

01 Buyer issues ICPO / LOI with company documents and passport.

02 MTL compliance runs KYC and due diligence.

03 Seller issues draft SPA; parties sign.

04 Seller provides proof of product.

05 Buyer issues payment instrument (DLC MT700 or SBLC MT760).

06 Seller issues performance bond where agreed.

07 Loading with inspection; B/L and documents released.

08 Discharge inspection; payment by MT103 against documents.

FOB — tank to tank

DIP TEST & PAY

01 Buyer issues ICPO with company documents and passport.

02 MTL compliance runs KYC and due diligence.

03 Seller issues commercial invoice; buyer signs and returns it.

04 Buyer provides tank storage agreement.

05 Seller issues proof of product at the terminal.

06 Buyer conducts dip test with independent inspector.

07 Payment by MT103; title transfer and injection.

DOCUMENTS REQUIRED FROM BUYERS

ICPO or LOI on letterhead	Certificate of incorporation	Passport of signatory	Ultimate beneficial owners
Proof of funds / bank letter	Import licence (CIF)	Tank storage agreement (FOB)	Completed MTL CIS / KYC form

Compliance comes before the deal

As a dealer in precious metals in the UAE, MTL applies AML/CFT controls to every counterparty. Compliance advisory is also a service we offer to partners.

OUR REVIEW PROCESS

01	**Screening**	Sanctions lists (UN, UAE, EU, OFAC), PEP and adverse media.
02	**KYC / CIS**	Corporate documents, beneficial owners, source of funds.
03	**Due diligence note**	Registry checks, bank and instrument verification, risk rating.
04	**Decision**	Proceed, hold pending documents, or decline — recorded in writing.
05	**Monitoring**	Ongoing review during execution; suspicious activity reported by the MLRO.

LOW

Standard due diligence, transaction proceeds.

MEDIUM

Additional documents and verification required.

HIGH

Enhanced due diligence; hold or decline.

GOVERNANCE

Notes are prepared by the Head of Compliance Office and reviewed by the MLRO before any commitment.

WE DO NOT

Pay upfront fees to unverified parties, accept unverifiable bank instruments, or deal with undisclosed principals.

Where we operate

Group offices on three continents, a logistics hub in Dubai, field teams at the source and a network of mandated representatives.

GROUP OFFICES

Ras Al Khaimah · Dubai
United Arab Emirates — headquarters

Prizren
Kosova — European commodity trading

Flower Mound, Texas
USA — North American operations

Paris
France — account management

LOGISTICS HUB

MTL Jebel Ali Central Warehouse
Jebel Ali Free Zone (JAFZA), Dubai — delivery point for inbound cargo, managed by our Central Operations & Logistics team.

IN DEVELOPMENT

MTL Asia
Partnership around the Cái Mép Hạ Free Trade Zone, Ho Chi Minh City, Vietnam.

FIELD PRESENCE · AFRICA

Cotonou
Benin — West Africa

Bangui
Central African Republic

Kinshasa
DR Congo — field representatives

MANDATED REPRESENTATIVES

Rio de Janeiro
Brazil — Latin America

Kuwait City
Kuwait — Gulf energy

Sharjah
United Arab Emirates

3
Group entities

1
Free-zone warehouse

3
African field locations

5
Working languages

UAE · HEADQUARTERS · PARENT COMPANY

MTL Consulting FZ-LLC

Precious metals trading, group coordination and AML/compliance advisory. Send LOIs, ICPOs and enquiries for gold doré and bullion here.

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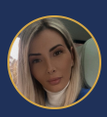
REGISTRATION

RAKEZ REGISTRATION	0000004079868 · incorporated 26 December 2025
COMMERCIAL LICENCE	5036402 — Precious Metal / Jewellery Trading
SERVICES · MEDIA	Licences 47027746 · 17007436
VAT (FTA) TRN	105366385000003

KEY CONTACTS



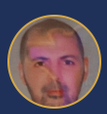
Mergim Sahin
PRÉSIDENT · FOUNDER
mergim.sahin@mtlconsulting.ae



Valentina Krasniqi
CO-FOUNDER · POA FOR GCC COUNTRIES



Frédéric Ali Lambert
COO · HEAD OF COMPLIANCE OFFICE



Khaled Souissi
REGIONAL SALES DIRECTOR – GCC



Ahmet Ohzmeric
HEAD OF CENTRAL OPERATIONS & LOGISTICS, JAFZA



Farid Al Khoury
REFINERY PRIVILEGED RELATIONSHIP MANAGER, DUBAI

LOGISTICS HUB — MTL Jebel Ali Central Warehouse — Jebel Ali Free Zone (JAFZA), Dubai. Registered importer with Dubai Customs.

KOSOVA · EUROPE · COMMODITY TRADING

MTL Consulting Europe L.L.C. — SHPK

Carries the group's commodity trading: energy products, minerals, fertilisers and softs — as buyer, seller or mandated party.

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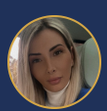
REGISTRATION

ARBK NUI	812389329 · registered 5 March 2026
PRODUCTS	EN 590 · Jet A-1 · D6 · LNG/LPG · crude · ores · urea · sugar
LOAD HUBS	Rotterdam · Houston · Fujairah · Durrës

KEY CONTACTS



Mergim Sahin
PRÉSIDENT · FOUNDER
mergim.sahin@mtlconsulting.ae



Valentina Krasniqi
CO-FOUNDER · HEAD OF FINANCIAL UNIT



Murat Kuka
HEAD OF GLOBAL LOGISTICS & PROCESS

INSPECTION — Independent quality and quantity inspection by SGS, Intertek or Bureau Veritas at loading and discharge.

USA · NORTH AMERICA

MTL Global Consulting LLC

US-based business development and operations for North American counterparties of the MTL Consulting group.

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United States

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TELEPHONE · WEB

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mtlconsulting.ae

REGISTRATION

TEXAS SOS FILE	806806547
FORMED	21 September 2026 · Texas limited liability company
GROUP	Affiliate of MTL Consulting FZ-LLC (UAE)

KEY CONTACTS



Gani Fejzaj
EXECUTIVE · POWER OF ATTORNEY OF THE PRESIDENT FOR THE USA



Besnik Lusha
DIRECTOR, USA-BASED BUSINESS & OPERATIONS

HOW TO ENGAGE Send your LOI, ICPO or enquiry to USA.office@mtlconsulting.info. Our compliance team will reply with the KYC requirements before any commitment.

PARIS · FRANCE · CENTRAL OPERATIONS

MTL Headquarters Central Operations

Paris-based dedicated expertise. Our central team coordinates accounts, partnerships and international markets for every entity of the group.

DEDICATED EXPERTISE

01

Account management

Single point of contact for buyers and sellers

02

Alliances & partnerships

Business development with producers and partners

03

International markets

Coordination across Africa, Gulf, Europe, Americas

04

EMEA sales

Regional coverage for Europe, Middle East and Africa

THE PARIS TEAM



Pascal Naser Noka

BUSINESS DEVELOPMENT DIRECTOR

Alliance & Partnership Management



Boston Goke

SALES DIRECTOR

International Market Coordination



Hugues Ngongang

REGIONAL SALES MANAGER – EMEA

Account management



Christian Cosson

MONEY LAUNDERING REPORTING OFFICER

MLRO · AML/CFT review

GET IN TOUCH

contact@mtlconsulting.ae · +971 54 593 7424 — your enquiry is routed to the Paris team and the entity that fits your transaction.